

## VICE PRESIDENT, PHILANTHROPIC SERVICES

Founded in 1984, the Community Foundation for Southeast Michigan is considered young amongst its peers but is one of the fastest growing in assets, totaling more than \$900 million in December 2017. The foundation's success places them in the top 30 of approximately 800 community foundations nationwide. The foundation raised \$86 million in new gifts in 2017 and benefited from a 15.5 percent return on endowment investment.

It serves seven counties and approximately 40 percent of the Michigan population and is anchored by the City of Detroit. The foundation is guided by a 57-member, highly-engaged board of trustees which has encouraged the foundation to be innovative and entrepreneurial, a hallmark quality of metropolitan Detroit's resurgence.

The foundation is a full-service philanthropic organization leading the way to positive change in its region. As a permanent community endowment, built by gifts from thousands of individuals and organizations, the foundation supports a wide variety of activities benefiting education, arts and culture, health, human services, community development and civic affairs. Since its inception, the foundation has distributed more than \$963 million through nearly 63,000 grants to nonprofit organizations.

The newly created vice president, philanthropic services will serve as chief fundraising officer and manager of the philanthropic services department. The foundation is currently in year four of a five-year asset development plan with an objective to secure \$400 million in new gifts and irrevocable commitments between 2015 – 2019. The vice president will play a pivotal role in reaching this objective as well as leading a sophisticated fundraising and stewardship program focused on the expansion of individual giving from key donor prospects.

The vice president will operate with the highest standards of integrity and trust as well as have superb knowledge of fundraising best practices applicable to the operations of a community foundation. The vice president will work with key stakeholders, staff and trustees to strengthen an already robust culture of philanthropy and educate on emerging trends in the art and science of the fundraising profession. The vice president will be collegial, work toward a collective goal and be willing to roll up his/her sleeves in the best interest of the organization.

## TO APPLY

Inquiries, nominations and applications are invited. Review of applications will begin immediately and will continue until the position is filled. For fullest consideration, applicant materials should be received by June 15. Candidates should provide a resume, a letter of application and the names and contact information of five references. References will not be contacted without prior knowledge and approval of candidates. These materials should be sent electronically via e-mail to the Community Foundation for Southeast Michigan's consultant Melissa Fincher at [CFSEMdevelopment@wittkieffer.com](mailto:CFSEMdevelopment@wittkieffer.com). View the detailed position profile:

<http://wittkieffer.com/file/CFSEM%20Leadership%20Profile%20May%202018%20-%20FINAL.pdf>.