

## VICE PRESIDENT, PHILANTHROPIC SERVICES

Founded in 1984, the Community Foundation for Southeast Michigan is considered young amongst its peers but is one of the fastest growing in assets, totaling approximately \$900 million in December 2018. The foundation's success places them in the top 30 of approximately 800 community foundations nationwide. The foundation raised \$94 million in new gifts in 2018.

It serves seven counties and approximately 40 percent of the Michigan population and is anchored by the City of Detroit. The foundation is guided by a 57-member, highly-engaged board of trustees which has encouraged the foundation to be innovative and entrepreneurial, a hallmark quality of metropolitan Detroit's resurgence.

The foundation is a full-service philanthropic organization leading the way to positive change in its region. As a permanent community endowment, built by gifts from thousands of individuals and organizations, the foundation supports a wide variety of activities benefiting education, arts and culture, health, human services, community development and civic affairs. The foundation has distributed more than \$1 billion in grants to nonprofit organizations since 1984.

The vice president, philanthropic services will serve as chief fundraising officer and manager of the philanthropic services department. The foundation is currently successfully completing a five-year asset development plan with an objective to secure \$400 million in new gifts and irrevocable commitments. The vice president will play a pivotal role in developing a new plan and leading a sophisticated fundraising and stewardship program focused on the expansion of individual giving from key donor prospects.

The vice president will operate with the highest standards of integrity and trust as well as have superb knowledge of fundraising best practices applicable to the operations of a community foundation. The vice president will work with key stakeholders, staff and trustees to strengthen an already robust culture of philanthropy and educate on emerging trends in the art and science of the fundraising profession. The vice president will be collegial, work toward a collective goal and be willing to roll up his/her sleeves in the best interest of the organization.

## TO APPLY

Confidential inquiries, nominations and applications are invited. Candidates should provide a resume and letter of interest that addresses the responsibilities and requirements described in the leadership profile. These materials should be sent to [careeropportunities@cfsem.org](mailto:careeropportunities@cfsem.org).